



Enjoy the powerful addition of a CFO to your team—but on a part-time basis



✓ Realize the efficiencies of having a talented Controller on your team—but without the fulltime burden

Beyond traditional CPA services, some clients need on-going assistance with their company's financial operation to ensure the profitable growth of their business. THG Prism **CFO - CONTROLLER** services are designed specifically to meet this need and to deliver the high-value benefits smart business owners expect. Key factors that clients say they appreciate about our special services are:

- Access to senior level experience and expertise
- Trusted advisor support for important decisions
- A great service experience and proven teamwork
- Improved business efficiencies
- Good return on their investment
- "Having it their way" through services that are part-time, flexible and designed to meet the specific, varied and changing needs of a growing business.

Outsourced financial guidance, and expertise to meet the multi-faceted needs of small business owners.

Our Clients Say...

"If you want big firm quality but a small firm style, The Hechtman Group is a good choice."

Mario Greco,
Mario Greco Group
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"The Hechtman Group made us a real business. They led us in a direction that made all of our processes seamless. We owe a lot of our success to them."

David Welles, President
Tunnelvision Technology Inc

Is it time to have a CFO or Controller for your business?

- _ You struggle with month end closing and keeping your financials up to date.
- _ You are uncertain about key business decisions and how they will impact cash flow.
- _ You might buy a business but are not sure about the best way to proceed.
- _ Your banker wants more financial information for your business; how to prepare?
- _ You want a solid exit strategy but are uncertain about how to create your best option.
- _ **You are experiencing significant growth and don't have a financial team to keep pace.**
- _ You love your core business but do not have that same passion for accounting and finance.

If you can say "yes" to any of these questions, we are here to help.

(Please see an overview of our services, on the following page.)

Review the scope of our THG Prism Services and let's have a conversation about tailoring a program just for your unique needs.

CFO SERVICES

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|---|--|
| <input type="checkbox"/> Executive Leadership for Financial Function
Supervise controller and bookkeeping activities as well as providing senior level guidance for all key financial aspects of the enterprise. | <input type="checkbox"/> Buy-Sell Consulting
Develop exit strategy, high-level opportunity analysis, projections and forecasts, deal negotiation, due diligence, structure buy-sell agreements, tax structures. |
| <input type="checkbox"/> Growth Planning
Identify opportunities, infrastructure needs and key personnel essential for profitable growth. | <input type="checkbox"/> Business Start-Up Consulting
Provide projections and forecasts, and assistance with financing options ranging from bank negotiations to alternative sources including private placement. |

CONTROLLER SERVICES

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|--|--|
| <input type="checkbox"/> Management of accounting function/ personnel
Accounts payable/receivable, general ledger month end closing, cash flow monitoring. | <input type="checkbox"/> Business Start-Up Consulting
Develop opening balance sheet, implement effective accounting systems and processes and provide on-going support as required. |
| <input type="checkbox"/> Budgeting, cash flow analysis, forecasting, working capital analysis
Systems, processes and reporting to support effective financial operations. | <input type="checkbox"/> Business Sale Consulting
Due diligence, tax and cash flow analysis of deal proposals, manage authoritative pronouncements compliance. |
| <input type="checkbox"/> Profit Center Analysis
Benchmarking and productivity analysis. | <input type="checkbox"/> Implementing THG Partner Services
From payroll services to complex estate planning our specialist providers are available as needed. |
| <input type="checkbox"/> Financial Analysis & Reporting | <input type="checkbox"/> Oversight for company and business owner tax returns |

BOOKKEEPER SERVICES *...offered only in conjunction with CFO and Controller Services*

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| <input type="checkbox"/> Accounts Receivable/Payable | <input type="checkbox"/> Bank reconciliations |
| <input type="checkbox"/> Check writing | <input type="checkbox"/> Preparation of Payroll Tax returns |
| <input type="checkbox"/> Preparation of Forms 1099 & 1096 | <input type="checkbox"/> Sales Tax Return Preparation |